

From: **Sue Hammond** sue.hammond@westernbay.govt.nz  
Subject: RE: Testimonial  
Date: Today at 2:48 PM  
To: Shelley Haynes Shelley@bio-zyme.co.nz

Hello Shelley

The current sanitary servicing and product has changed considerably since bringing the maintenance in-house from a supplier style service.

The pods/ units are supplied by Terracyclic International Limited. They are fixed to the wall and off the ground

The units cost approximately \$40 and this Council has 41 units

The liners are replaced on average every 2 months

The savings to Council have reduced from \$700/ month to \$300/ month however the reliability of the servicing has increased substantially as it is now included in the toilet cleaning servicing. With previous providers the servicing was unreliable and on occasions units were not maintained for months.

Regards

Sue Hammond  
Reserves And Facilities Officer

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-----Original Message-----

From: Shelley Haynes [<mailto:Shelley@bio-zyme.co.nz>]  
Sent: Wednesday, 15 June 2016 10:43 a.m.

Business	Service Co	Sanitiser	Deep Clean	Soap	Sanitary	Bio-Zyme	Urinal Disp	5 Ltr Cleaner	Bio Pod	Soap	Cost Savings to Consumer
Meat Works	Cannon	20	20	10	1	Bio-Zyme	5	Yes	1	10	Reduced cost by 50%
District Council Public Toilets	Initial		10		85	Bio-Zyme		Yes	85		Reduced cost by 57%
Ski Fields	Cannon				97	Bio-Zyme			97		Reduced cost by 64%
College	Cannon	4	7		50	Bio-Zyme	4	Yes	50		Reduced cost by 25%
Motor Camp	Alsco				11	Bio-Zyme			11		Reduced cost by 48%

# Bio-Zyme

